



Introduction

Zique Solutions began as a resume writing and interview coaching service in June 2013. Since then it has attracted a large client base through effective social media and general marketing campaigns. Zique Solutions' point of difference is based on availability, quality work, post payment service and a 6 week guarantee. As such, the service has proved to be successful while yielding positive client reviews.

Recruiting Facts and Importance

Zique Solutions provides a recruiting service for employers to source and place ideal candidates into advertised positions. Outsourcing the recruitment process can save you time, money and unnecessary hassle, here's how:

- Recruiting isn't an easy task. While there are many people seeking for jobs, finding a suitable candidate-employer match can be quite difficult. It takes a professional to identify a suitable match.
- Your time is important. You should be focusing on the important aspects of your role – you didn't create a successful entity by doing non-dollar productive tasks. Recruiting is no different. Instead of spending days or even weeks sifting through resumes leave it to the professionals. We take on the burden so you can enjoy the end result; that is a fantastic employee.
- Recruiting isn't just about writing a job advertisement and waiting for that ideal candidate, it's also about prospecting for the ideal employee. Searching for ideal employees takes a lot of time and skill and if you don't have staff dedicated to this activity then you are halving the chance of finding someone great.

“Your time is important.”

QUICK FACTS

Greater Brisbane

2,000,000

people in greater Brisbane

of which

5.9%

are unemployed

or

So.. 118,000
people

Do you spend **days** or **weeks** finding a suitable candidate through these large figures? Or do you spend time doing **what you do best** instead?

The choice is yours!

Census Data March 2016

Our Point of Difference

Our particular point of difference falls as a guarantee. Unlike a traditional guarantee, we proceed one step further. We don't take payment for the work we do until the employee we place remains in their position beyond their probation or 90 days (whichever is the lesser period). What this means is we remain fully accountable until the job is done correctly. These details are shown in full on our Terms of Business.

Fee Guidelines

Our competitive recruitment fee structure is as follows:

| Total Annual Gross Remuneration | Percentage of Total Annual Gross Remuneration payable as Recruitment Fees |
|---------------------------------|---|
| Up to \$79,999 | 7% + GST |
| \$80,000 to \$119,999 | 8% + GST |
| \$120,000 to \$179,999 | 9% + GST |
| \$180,000 or over | 10% + GST |

Seek.com.au advertising fee:

| | | RECOMMENDED | |
|----------------------------|--------------------------|---------------------------|----------------------------|
| | 'Classic' \$263 + GST | 'StandOut' \$313 + GST | 'Concierge' \$599 + GST |
| 30 day listing | YES | YES | YES |
| Unlimited changes | YES | YES | YES |
| Desktop, mobile and tablet | YES | YES | YES |
| Emailed to jobseekers | YES | YES | YES |
| 3 selling points | NO | YES | YES |
| Border to stand out | NO | YES | YES |
| Ad written by Seek | NO | NO | YES |